

Mohd Danish

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PROFESSIONAL EXPERIENCE

Olam Agri India Pvt Ltd. (Mar 2022 - Till Date)

Area Sales Manager

- In March 2022 taken the assignment of Olam Agri India Pvt. Ltd. as **Area Sales Manager** and looking after the area of Eastern & Central UP & Uttrakhand.

Supletek Industries Pvt Ltd (Jul 2020 - Feb 2022)

Area Sales Manager

- In July 2020 joined Supletek Industries Pvt Ltd as **Area Sales Manager** and looking after the area of UP & Uttrakhand

LT Foods Ltd. (May 2013 - Jun 2020)

Area Sales Executive

- In May 2013 joined Lt Foods Ltd. as **Sales Officer** and looking after the area of Gorakhpur Zone.
- In Sep 2017 promoted as **Area Sales Executive** and looking after the area of Gorakhpur, Varanasi & Allahabad Zone.

Eveready Industries Ltd. (Jul 2009 - Apr 2013)

Sales Officer

- In July 2009 joined Eveready Industries Ltd as **Sales Officer** and looking after the area of Gorakhpur, Kushinagar, Deoria, Maharajganj & Santkabir Nagar Distt.

Geep Batteries India Pvt.Ltd. (May 2005 - Jun 2009)

Territory Sales Incharge

- In May 2005 joined Geep Batteries India Pvt Ltd. as **Sales Representative** and looking after the area of Deoria & Kushinagar Distt
- In Nov 2006 promoted as **Territory Sales Incharge** and looking after the area of Gorakhpur Zone.

OBJECTIVE

Seeking challenging assignments of market with a progressive organization and execute the same using the best of my skills in turn contributing to the organizational and personal growth.

BRIEF OVERVIEW

A total of 17 years of hands on experience in the areas of FMCG Market.Skillful in organizing, communicating market information/statistical data.

EDUCATIONAL QUALIFICATION

2012	MBA from DIMS (Delhi) in Sales & Marketing
2007	Graduation IInd Div. from D.D.U. University, Gorakhpur
2004	Intermediate IInd Div. from U.P. Board
2002	High School IInd Div. from U.P. Board

JOB PROFILE

Olam Agri India Pvt. Ltd.

- To supervise the primary / secondary sales of field force
- To ensure companies policy and scheme in the markets
- To feedback scheme to the company according to competitors activity

Supletek Industries Pvt. Ltd.

- To handle the team of S.O'S
- To appoint super stockiest & stockiest in assign territory
- To supervise the primary / secondary sales of field force
- To ensure companies policy and scheme in the markets
- To feedback scheme to the company according to competitors activity

LT Foods Ltd.

- To handle the team of S.O, S.R and DSM
- To handle super stockiest & stockiest
- To supervise the primary / secondary sales of field force
- To ensure companies policy and scheme in the markets

Eveready Industries Ltd

- To handle the team of S.R and DSM
- To handle super stockiest & stockiest
- To supervise the primary / secondary sales of field force
- To ensure companies policy and scheme in the markets

Geep Batteries India Pvt Ltd.

- To handle the team of DSM
- To handle super stockiest & stockiest
- To supervise the primary / secondary sales of field force
- To ensure companies policy and scheme in the markets

TECHNICAL SKILLS

- Proficient in using MS Excel, Power Point & VLookup.

PERSONAL DETAILS

Name : **Mohd Danish**

Father's Name : Mr. Ansar Ahmad

Nationality : Indian

Gender : Male

Date of Birth : 30th November 1984

Marital Status : Married

Linguistic Ability : English (Read / Write / Speak)
Hindi (Read / Write / Speak)
Urdu (Read / Write / Speak)

Hobbies : Playing Chess and Listening Songs

Permanent Address : Tower - A2, 13th Floor, Flat No – 1302,
Omega Green Park, Windsor Green,
In front Of Ram Swaroop Engineering College,
Faizabad Road, Lucknow - 226010 (UP)

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Date:

Place:

(Mohd Danish)