

SUNIL KUMAR DUBEY

Residential Add: NEW KRISHNA VIHAR
JWALA NAGAR RAMPUR
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Seeking assignments in Sales, Marketing and Client servicing with an organization of repute.

A result oriented professional having 12 years of experience in sales, marketing, business development and client servicing operations. Possess skills in implementing various sales/ marketing promotional activities for improving product visibility and achieving the sales targets. Adept in maintaining healthy relations with clients & Channel for repeat/ referral business.

Organizational Exposure

S.P Drug Agency Business Since 2015 to Till date

Raptakos Brett & Co. Ltd as Medical Representative Since JUNE 2010 TO SEP. 2015

Raptakos Brett & Co. Ltd India's Trusted Pharmaceutical company.

Key Accomplishments

- Handling the Distributor management in Bareilly territory.
- Manage sales orders and provide status to Distributor /or manager.
- Communicate masterfully with Doctor's on new products.
- Responsible for achieving sales target in the assigned Distributor.
- Providing Daily work reporting to manager.
- Maintain the relationship with the existing accounts and add new accounts for the company.
- Finding new channels & Distributor for increasing the sales of company.
- Existing accounts timely collection of all invoices.
- Responsible for communicating and new brands promotional activities.
- Also Handling secondary sale & stock statement.

Education Qualification

- **M.B.A.**(Master of Business Administration)From UPTU,LUCKNOW

SPECIALIZATION :- MARKETING AND IT

ACADEMICS

- B.Sc.from M.J.P. Rohilkhand University, Bareilly [U.P.]
- Intermediate from U.P. Board, Allahabad. [U.P.]
- High School from U.P. Board, Allahabad. [U.P.]

Strengths

- Good communication skills
- Good marketing skills.
- Leadership qualities and ability to work in a team.
- Quick learner and strong logical thinking.

PERSONAL DETAILS

Date of Birth: 22-06-1987

Father's Name: Shrikant Dubey

Hobbies: Flair to travel, listening music

Declaration

I hereby declare that all the above information's are correct to the best of my knowledge and belief.

[SUNIL KUMAR DUBEY]