

ANKIT SHUKLA

SENIOR SALES EXECUTIVE

7+ Yrs Exp.

Varanasi, Azamgarh, Faizabad, IN

ankitshuklamumbai@gmail.com

+919161763848



Performance-oriented Sales Leader offering exceptional record of achievement over the year career. Tenacious manager with strategic and analytical approach to solving problems, bringing in customers and accomplishing profit targets. Talented in identifying and capitalizing on emerging market trends and revenue opportunities. Innovative Sales Executive with extensive knowledge of [FMCG] product sales and best-in-class services. Expert negotiator with proven success increasing profits and optimizing revenue streams.

KEY SKILLS

- **Team Management** - 7 Yrs
- **Sales Management** - 7Yrs
- **Distributed Team Management** - 7 Yrs
- **B2B Marketing** - 7 Yrs

Channel Sales -7 Yrs

PROFESSIONAL EXPERIENCE

Sales Executive, Varanasi - IN

BUNGE INDIA PVT. LTD.

Oct 2022 - Present

Team Management

Responsible for Primary & Secondary Sales

Appoint New Distributor & Super Stockist

SALES EXECUTIVE, Azamgarh&Mau - IN

MOTHER DAIRY FRUIT & VEGETABLES PVT. LTD.

Jul 2017 – Sep 2022

Responsible For Primary & Secondary Sales

Channel Sales opening

Team Handling

Group discussion

Appointment For new partners

Assisted Senior with all tasks related to the successful launching of products.

SALES EXECUTIVE, Ullhasnagar [M.H.] - IN

FOURRTS INDIA LABORATORIES PVT LTD

Mar 2016 - Jun 2017

Responsible for Primary & Secondary Sales

Regular Customer visit

Appointment New Distributor

EDUCATION

MASTER DEGREE IN MARKETING [MBA]

S V S U MEERUT U P

SUBHARTHI UNIVERSITY MEERUT

Jul 2020 - May 2022 / Meerut, IN

GRADUATION

R M L AU FAIZABAD

S S PG MATIYA AMBEDKAR NAGAR

Jul 2011 - Jun 2014 / Ambedkar Nagar, IN

LANGUAGES

Hindi Native



English Fluent

