

## AVIJIT MAHINTA

51/17/5 Kalyan nagar joka Kolkata - 104  
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18/09/1986



## OBJECTIVE

Looking for a sales and marketing position where I can use my experience in developing and managing sales pipelines, as well as my ability to establish long-term relationships with clients, to drive revenue and exceed sales targets.

## EXPERIENCE

- EUREKA FOURBS** 05/2003 - 06/2004  
Sales Executive  
Sales All Tipe Slim Blasts.
- ITC** 07/2008 - 9/2013  
COMPUTER OPERATER IN & SALES EXECUTIVE  
SALES RELATED ANY REPORT,  
IMPORT CUSTOMER,  
CATEGORIES, ITEM, MULTIPLE  
BEAT, CATE GORY HANDLER  
ETC.FSU FILE UPLOAD. CREATE  
ANY TYPE OF  
SCHEME.WORKING WITH HAND-  
HELD, MIDDLE LAYER, DATA-  
BRIDGE AND COM. AGENT.  
EXPERIENCE WITH SIFY FORUM  
MICRO-ERP SOFTWARE. FOR ITC  
SOUTH KOLKOTA
- FILED FERSH FOOD PRODUCT PVT LTD ( Del Monta)** 2/2014 - 10/2018  
BUSINESS DEVELOPMENT MANAGER  
HANDELING DISTUBUTRES (PRIMARY AND SECONDARY SALE.  
SOUTH KOLKOTA  
  
Contact =TRIJIT DHAR SALES OFFICER
- NILONS ENTERPRISES** 11/2018 - 4/2021  
SALES ORGANESAR  
NILONS ENTERPRISES  
HANDELING DISTUBUTRES (PRIMARY AND SECONDARY SALE). AND ALSO HANDLING TEAM ALSO.  
  
Contact = PROSENJIT GHOSH(AREA SALES MANEGER)
- DOCTOR PLUS** 5/2021 - 4/2022  
SALES OFFICER  
HANDLING PRIMARY AND  
SECONDARY SALE .  
  
Contact = **DIPTIMAN NANDI (REGIONAL SALES MANAGER)**
- CLEAN DOT HYGIENE CARE PVT LTD** 5/2022 - 5/2023  
AREA SALES MANAGER  
CLEAN DOT HYGIENE CARE PVT  
LTD IN WEST BENGAL  
ODRISA,BEHIR , JHARKHAND  
AND NORTH EAST.  
HANDLING TEAM .  
Contact = HIMMAT SHINGH  
(MD)

## EDUCATION

- WBBSE** 2005  
CLASS X PASS  
3rd Division
- WBCHSE** 2007  
HS PASS  
2 nd Division
- UNIVERSITY OF CALCUTTA** 2010  
BA PASS  
2 Divison

## SKILLS

- ADVANCE DIPLOMA IN INFORMATION TECHNOLOGY
- VERY GOOD KNOWLEDGE IN EXCEL AND WINDOWS SYSTEM
- Excellent sales and negotiation skills.
- Good communication and 'people skills'
- Confidence, motivation and determination.
- The ability to work well on your own and also as part of a team.
- Good organisational and time management skills.
- The ability to deal with rejection.