

# **CURRICULUM VITAE**

**AMARJEET SINGH**

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**Correspondence Address** : C/O Davinder Kaur, 118/148, Kaushalpuri Kanpur 208012.

**Working Experience** : 27 years & 3 months

**Present Job** : Successfully working as a Sales Manager with SIGMA at Kanpur HQ since 08/07/2021 .

**Organizations worked with** :

1. Successfully worked as a *Sales Representative* with Heinz India at Delhi H.Q since 04/11/1994 till 03/07/2004. Covering Delhi (Part), Punjab (Part) & Jammu.
2. Successfully worked as a Senior Sales Executive with Dr. Morepen since 05/07/2004 till 23/09/2008 at Kanpur HQ covering Western U P.
3. Successfully worked as an Area Manager with D K T INDIA at Lucknow HQ since 24/09/2008 till 11/11/2015 covering Central U P.
4. Successfully worked as a Senior Area Sales Manager with NIRMA LTD at Ahmedabad HQ since 16/11/2015 to 05/07/21.

**Job Responsibilities** :

- As under
- \* To Train & Motivate a Large team of SEs, & SRs at multi location network.
- \* To Train to Achieve and Improve the Sales through Strategic Planning and Sound Customer Oriented Activities etc.
- \* To Organize Various Activities like Seminars, Dealer 'Meet & Conferences at Different Levels.
- \* To Devise & Implement Action Plans to Maximize Productivity.
- \* To part on job Training to the team.

**Achievements** : Won the prize of STAR REPRESENTAIVE for Delhi Team with Heinz in 1996, 1998 & 2003.  
: Got *BEST PRESENTATION AWARD* with DR MOREPEN in 2007.

**Brands Promoted** : FAREX, COMPLAN, GLUCON D, NYCIL, ZARROOR, XXX, CHOICE, C SIP, ZEERA SIP, LEMOLET, BURNOL & NIRMA PRODUCTS

**Area Covered** : U.P, Delhi , Punjab, Jammu & Assam.

### PERSONAL PROFILE

**Father's Name** : Late S.H.S. Khanduja  
**Date of Birth** : 13<sup>th</sup> September 1968  
**Permanent Address** : C/o Smt. Davinder Kaur 118/148, Kaushal puri, Bamba Road, Kanpur-208012

**Sex** : Male  
**Marital Status** : Married  
**Nationality** : Indian  
**Languages known** : English, Hindi, Pujabi & Sindhi  
**Contact No.** : 0- 9554444405  
**Qualification** : Science Graduate (B Sc) from Kanpur University in 1989 with 1<sup>st</sup> Div.  
**Professional Qualification** : P.G. Diploma in Marketing and Sales Management from I.P.M. Kanpur in 1991.  
**Special Training** : Successfully attended and completed the training program " Developing Sales Leadership" By Dale Carnegie in Aug 2009.

**Current C T C** : 5.20 L/A

(AMARJEET SINGH)