



AMITAVA DAS

Katwa Thana road Dist : Bardhaman, WB, India, Pin No-713130

Contact:(+91)9333297197 , 7001464169

E-mail : amitavadas9333@gmail.com

Respected Sir,

I am submitting herewith my resume for your perusal and favorable consideration for the post of < position vacant> in your organization.

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations.

A tour through my enclosed resume shall take you the details and I am confident, in my credentials you would find a perfect fit for the said job. Thanks for sparing your time.

I would appreciate the chance to meet with you in person to discuss as to how I could be a vital part of your organization.

Thanking you in anticipation.

Yours sincerely

Amitava Das

AMITAVADAS

Kata Thana road , Dist:Burdwan, WB, India, Pin No-713130

Contact:(+91)9333297197 , 7001464169 **E-mail:** amitavadas9333@gmail.com

SALES PROFESSIONAL

In quest of a challenging position in an eminent organization that offers me generous opportunities to explore & outshine while accomplishing personal as well as organizational goals

PROFESSIONAL EXPERIENCES

BALAJI AGRO FOODS

ASM.

Since March 2019

to April 2021

- Spearheading efforts across report preparation & development as per management requirement
- Involving in sales as per the higher management requirement so that they can do decision making as per the current business scenario in the market.
- Successfully handling 3 super stockiest 37 distributor of Burdwan, Murshidabad, Birbhum,Nadia for sales of the products.
- Successfully handling 3 super stockiest and37 distributors primary billing, secondary billing, there stock report, market outstanding report, DSR handling, Involving in increasing of market growth and market share.
- Increasing number of distributors and dealers in each and every month. And expanding business to other markets also.

MANPASAND BEVERAGE LTD,

ASM

Since June 2017

to October 12018

- Spearheading efforts across report preparation & development as per management requirement
- Involving in sales as per the higher management requirement so that they can do decision making as per the current business scenario in the market.
- Successfully handling 4 super stockiest 55 distributor of Burdwan, Murshidabad, Birbhum, Bankura for sales of the products.
- Successfully handling 4 super stockiest and 55distributors primary billing, secondary billing, there stock report, market outstanding report, DSR handling, Involving in increasing of market growth and market share.
- Increasing number of distributors and dealers in each and every month. And expanding business to other markets also.

**RC COLA (ICEBERGE FOOD LTD) ,
SALES OFFICER**

**Since February 2013
to November 2016**

- Spearheading efforts across report preparation & development as per management requirement
- Involving in sales as per the higher management requirement so that they can do decision making as per the current business scenario in the market.
- Successfully handling 1 super stockiest 20 distributor of Burdwan, for sales of the products.
- Successfully handling 1 super stockiest and 20 distributors primary billing, secondary billing, there stock report, market outstanding report, DSR handling,
Involving in increasing of market growth and market share. Increasing number of distributors and dealers in each and every month. And expanding business to other markets also

**ITC,
Market Supervisor**

**Since March 2011
to August 2012**

- Successfully handling 1 distributor of Burdwan, for sales of the products.
- Successfully handling 1 distributor primary billing, secondary billing, there stock report, market outstanding report, DSR & 4 Salesman handling,
Involving in increasing of market growth and market share.
- Increasing number of distributors and dealers in each and every month. And expanding business to other markets also.

**VST(VERGEN SULTANA TOBACO)
MARKET SUPERVISOR**

**Since April 2008
to February 2010**

- Successfully handling 1 distributor of Burdwan, for sales of the products.
- Successfully handling 1 distributor primary billing, secondary billing, there stock report, market outstanding report, DSR & 4 Salesman handling,
Involving in increasing of market growth and market share.
- Increasing number of distributors and dealers in each and every month. And expanding business to other markets also.

EDUCATIONAL CREDENTIALS

B.A 2006 Katwa collage ,

12th 2003 Katwa Kashiram Das Institution , Katwa,

10th 2001 Katwa Kashiram Das Institution, Katwa,

Date of Birth: 08th February 1980

Languages Known: English, Bengali and Hindi

EXPENTATION SALERY :- RS. 30000.00 (DAILY ALOUNCE 500) T.A Actual