

Curriculum Vita

Biswajit Barman

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SUMMARY

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling.

CAREER OBJECTIVE

To work in a position where I will increase gains in profit performance, revenue growth and market share by using my expertise and skills in business management and entrepreneurial drive.

SKILLS

good communication, Confidence, motivation and determination

EXPERIENCE

12/02/2019 - 24/04/2020

Organization - Hiveloop Technology Private Limited(Udaan.com)

Designation - Business Development Executive

Responsibility - The role of a Business Development Executive is to assist the organisations sales and growth efforts by contributing to new customer acquisition. ... Build contacts with potential clients to create new business opportunities. Keep prospective client database updated. Make cold calls for new business leads.

01/01/2018 - 10/02/2019

Organization - Tata Tiscon (Under Dealer)

Designation - DSO

Responsibility - Do work which provide dealer

01/05/2020 - 30/06/2021

Organization - Hindustan Unilever (Horlicks)

Designation - USR

Responsibility - Keeping in contact with existing customers in person and by phone

Making appointments with and meeting new customers

Agreeing sales, prices, contracts and payments

Meeting sales targets

Promoting new products and any special deals

Advising customers about delivery schedules and after-sales service

Recording orders and sending details to the sales office

Giving feedback on sales trends

PROJECTS

Project - 1

Title : socio-economic and caste census 2011

Roles & Responsibilities : survey

Description : data entry operator

EDUCATION

Degree/Course	Institute Name	University	Percentage	Year Of Passing
B.A.(Arts)	Coochbehar College	Netaji Subhas Open University	46.06%	2013
H.S(Arts)	Maharaja Nripendra Narayan High School	West Bengal Council of Higher Secondary Education	50.03%	2006
M.P	Maharaja Nripendra Narayan High School	West Bengal Board of Secondary Education	59.13%	2004

ACHIEVEMENTS & AWARDS

1.try to achieve

STRENGTH

Work confidently

WEAKNESS

family

AREA OF INTEREST

Marketing

HOBBIES

Travelling

PERSONAL DETAILS

Father's Name	Kulen Barman
Address	Vill.- Golap Nagar, Po.- Guriahati, Dits.- Cooch Behar
Date Of Birth	06/03/1987
Gender	Male
Marital Status	Married
Nationality	Indian
Language	Bengali, Hindi, English

DECLARATION

I hereby declare that all the details furnished here are true to best of my knowledge and belief.

Biswajit Barman

DATE - 13/07/2021

SIGNATURE