Manoj Gautam

A1/910, Madan Pur Khadar J.J Colony, Sarita Vihar New Delhi-110076 Email: manojkumar705@yahoo.com

Contect: 9818675073

OBJCTIVE

To get a suitable position in this competitive atmosphere with a scope of contributing my abilities and learning for the growth of organization.

Areas of Expertise

- Basic Knowledge of Computer (MS Word, MS Excel, MS Power Point)
- Advance Excel (vlookup, Hlookup, Countif, Sumif, Index match, Countifs, Sumifs, Google sheet)
- ➤ Pivot Table
- ➤ Google sheet work
- ➤ Macros
- ➤ Filter
- > Data Validation
- Vendor & Supply Management
- > Issue Resolution

PROFESSIONAL HISTORY

Ncrtech Marketing and Solution Tech, Sec-3 Noida

date

Aug 2022 to till

Business Development Executive

- Product listing in E-Commerce website
- Competitor analysis, lead generation, marketing
- Conversion of incoming leads & inquiries
- Responsible for handling query & giving proper solutions
- Inventory management on all channel
- Call potential clients and explain business product & service offerings
- Cross selling
- Quick learner self-motivated

Cars24 Services Pvt Ltd, Sec-44, Gurgaon

2020 To 2022

TEAM LEAD/MIS EXECUTIVE OPERATION

- Maintaining Bikes MIS Report
- Managing team and monitoring their daily activities
- Check garages invoices and verify
- Maintain warehouse data
- Sales coordinator
- Setting clear team goals

- Suggest and organize team building activities
- Prepare and distribute specially designed MIS reports
- Create a monthly report
- Responsible for handling query & giving proper solutions
- Dealing directly with all garages in the by telephone, and e-mail regarding

Peregrine Services Pvt Ltd, Okhla Ph-2, New Delhi

2017 to 2019

TEAM LEADER (OPERATION DEPT.)

- Maintaining MIS Report
- Extract and collate data from Linux software and database (SQL)
- Receive & Verify Raw Material in Warehouse
- Create a Dispatch Order
- Office co-ordinator
- Prepare and distribute specially designed MIS reports
- Organize and Schedule Meeting & Appointment
- Responsible for handling query & giving proper solutions
- Dealing directly with clients and suppliers in the by telephone, and e-mail regarding

G.S Mathur & Co, Defence Colony New Delhi

2016 to 2017

EXECUTIVE ASSISTANT

- Letter Drafting
- Dealer & Funding Report
- Internet Browsing & Surfing.
- Office File Record Maintain
- MIS Report
- Organize and Schedule Meeting & Appointment
- Maintain computer & Manual filling system
- Book travel arrangement
- Tender work

2007 to 2016

Trishul Trower Pvt Ltd BILLING ASSISTANT (Palm Residency Sec-75-76 PROJECT& Omaxe Height Group Housing Project

Create Contractor Bill

- Rate Analysis
- Record File Maintain
- Daily Project Report
- MIS Report
- Letter Drafting

EDUCATION & CREDENTIAL

- 10th Pass from C.B.S.E. Board
- 12th Pass from C.B.S.E. Board
- B.A Pass From U.P. Board
- Diploma in Graphics Designing From SCP Infotech Institute in Sarita Vihar, New Delhi 76

HOBBIES

Reading Books, Work on Computer

Sec-86)

• Cricket, Chess

PERSONAL PROFILE

| • | Father's Name | : | Sh. Ram Kuber |
|---|---------------|---|-----------------|
| • | Date of Birth | : | 26th June. 1986 |
| | | | |

Indian

Nationality : Language Known English. Hindi

Male Marital Status : Married

| Date: | |
|--------|----------------|
| | |
| Place: | (MANOJ GAUTAM) |