

CURRICULAM VITAE

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Career Objective:

- I like responsibility, enjoy the challenge of new situations and expect to make a positive contribution in the position where I will be holding it.

Education Qualification:

- SSC from Victoria Memorial Residential High Scholl passed in 2008.
- Intermediate from (Board of Intermediate AP) passed in 2010.
- B.Com from Acharya Nagarjuna University Guntur.

Experience:

- Working in EzyHaul (Mulara Logistics Pvt Ltd) as Carrier Sales Executive Hyderabad from 1st Dec 2019 to 4th May 2020.
- Job Roles:
 - Handled customers like Reliance Jio & TVS Supply Chain Solutions with 100% placement accuracy.
 - Maintained good relationships with Fleet Owners, brokers and drivers.
 - Had a good network in building Supply Pipeline.
 - Maintained personal knowledge of market freight rates to aid them in determining a price to pay trucks and charge shippers.
- Working in BlackBuck (Zinka Logistics Solutions Pvt Ltd) as Operations Executive Hyderabad from 04th Jan 2016 to 04th Nov 2019.
- Job Roles:
 - Maintaining good relationship with customers and SP`s.
 - Received Quarter Master Award for the period of July – September 2017.
 - Worked with Britannia Industries Pvt Ltd, handled 5 warehouses of Britannia.
 - Coordinating with SP`s for on time placements.
 - Coordinating with customer for on time loading of trucks.
 - Updating daily activity report to Manager.

- Received Shining Star award for the months of Jan 2017 and Jul 2017.
 - Promoted as CPT (Central Procurement Team) on June 2018, for Telangana region.
 - Handled 15+ customers truck placements on time with good margin to organization.
 - Developed a good pipe line with Supply Partners and Fleet owners.
- Worked in SBS Biotech Ltd as Medical Representative from June 2013 to December 2015
- Job Roles :
- Daily calling to Doctors and visiting
 - Explaining about new products and explaining about formula and uses of Medicines.
 - Reaching targets within stipulated time.
 - Updating daily activity report to Sales Manager.
- Worked in UHG (United Health Group) as Supervisor from 05 Jan 2012 to June 2013.
- Job Roles :
- Providing cabs to employees.
 - Weekly updating of route sheets.
 - Tracking cabs for on time pickup of employees.

Personal Skills:

- Willingness to learn.
- Self- Confidence.
- Go-getter
- Goal-Oriented

Personal Profile

Name : B.Krishna
Father's Name : B.Arjun
Date of Birth : 10-05-1991
Gender : Male
Marital Status : Married
Nationality : Indian
Languages Known : English, Hindi and Telugu
Address : H.No. 5-5-343/58/A
Patel Nagar,Gandhi Bhavan, Nampally
Hyderabad - 500001

Declaration

I hereby assure that all the above details are true to my knowledge and I will work with full dedication and sincerity to bring prosperity for your Concern.

Date:

(B.KRISHNA)

Place: HYDERABAD

