

# JAYPRAKASH KHODRE

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## Key skills

Sales and Marketing

Communication

Time management

Product and service knowledge

Sales techniques

MS Office

## Languages

Hindi

English

## Interests

SALES AND MARKETING

## PERSONAL DETAILS

- Name : Jayprakash Khodre

## Summary

- Goal-oriented sales representative with 5+ years of experience. To seek results by performing in a respectable and progressive environment where team work and challenges are fundamentals of the work.
- To obtain a challenging and responsible position in a corporate - Organization and looking forward for an opportunity where I can utilize my skills for the success of organization and also further improve my personal skills.

## Experience

- 2 year experience in Somanipuram ,Indore as a Marketing Manager.
- 3 year experience in Mswipe Technology Pvt. Ltd, Indore since as a Area Sales Officer.
- 2.3 years experience in Hgs, Indore as a sales executive.
- 1 years expression in Oriqa limited ( food and beverages ) indore as a Business Development manager.
- Currently working in southsouthern labs (Fmcg) MP and CG as a RSM.

## INSIDE SALES

- Presented, promoted and sold products and services using solid arguments to existing and prospective customers.
- Established, developed and maintained positive business and customer relationships.
- Reached out to customer leads through cold calling 30+ cold calls daily.
- Analyzed the territory and market's potential, tracked sales and status reports. Identified 20+ new leads.

## KEY ACHIEVEMENT

- 6 months experience in summer internship in Stellar Furniture, Indore as a Sales Trainee.
- Won four times 1<sup>st</sup> prize in running competition at school level.
- Got 45days CRM training in Dr. Reddy Foundation.
- Exceeded sales targets and outcomes by 20% on a regular basis.

## EXTRA CURRICULAR ACTIVITIES

- Participated in a management event sponsored by Johnson Baby.

- Participated in Manahan 2015.

## Education

QUALIFICATION	YEAR PASSED	BOARD/ UNIV.	PERCENTAGE %
MBA(MARKETING + FINANCE)	2014 – 2016	DAVV(PIMR)	57%
BBA	2011 – 2014	DAVV	65%
12 <sup>th</sup>	2011	MP BOARD	66%
10 <sup>th</sup>	2009	MP BOARD	63%

DATE

PLACE

JAYPRAKASH KHODRE