



Rahul Gupta

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Career Objective

Seeking a challenge position in the industry, where I can use my skill to the best. Also wants to use my academic qualification.

Summary

- Total 2+ Years of work experience.

Work Experience

Organization : MargERP9 Limited

Designation : Sr. Executive (North Zone)

Duration : (Sept 2018 – Till Date)

Responsibilities :

- Finding the need and expectation of clients and handling.
- Handling the clients from different locations of North Zone.
- Introducing Product to clients as per their requirement.
- Revenue Generation.
- Maintaining databases.
- Activating maximum partners for the e-App business.
- Regularly arrange on site and online training for them and their staff.
- Research for new enhancement in product, competitor's product survey. Under the competitor product survey, do market survey; know about their pricing and strategy for their product sale and visibility.
- Planning and strategies for zone to achieve their target and goals.
- Group Demo/ Association meeting and Promotion of e-App for product visibility in the market.

Organization : RPS Infocom Pvt. Ltd.

Designation : Key Account Executive

Duration : 1 Year (Aug 2017 – Sept 2018)

Responsibilities :

- Client Support and Services.
- Revenue Generation.
- Team Handling of 5 Members
- Lead generation.
- Introducing Product to clients as per their requirement
- One to one assistance to clients.

Academic Qualification

- **Bachelor of Science (BSC) in Physics, Chemistry and Math's** in 2017 from Dr. Ram Manohar Lohiya Avadh University.
- **Intermediate Education in Science** in 2014 from Board of Uttar Pradesh.
- **High school in science in 2012** from Board of Uttar Pradesh.

Computer Skills

- **Basic Computer Skill (Ms Office, Ms Excel, etc).**

Achievements

- Executive to Senior Executive within one year at Marg ERP9.
- 2 RNR At Marg ERP9.

Personal Profile

Father's Name : Mr. Raj Kumar Gupta
Date of Birth : 29th October 1996
Languages Known : English, Hindi, Awadhi
Personal Assets : Punctual, Adjustable and Well organized person.

Declaration

Finally, I here by declare that the above information is true & correct to the best of my knowledge and belief.

Date:

Place:

(Rahul Gupta)