

vipul kalra

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Willing to relocate: Anywhere

Work Experience

Country Head- sales

United nutrition india - New Delhi, Delhi
February 2021 to March 2023

1. Target driven actions
2. Launched 7 new states
3. Boost the sales by 23% in the span of 1 year.

Corporate Sales Manager

HOI Foods
May 2019 to January 2021

1. Boost up the sales for the company.
2. Enhance the corporate sales.
3. Team building.
4. Goal oriented.
5. Team worker

Managing Director

N.D marketing - Karnal, Haryana
April 2011 to June 2019

Education

Bachelor's in Business

Kurukshetra University

Master's in Business Administration

IILM University - New Delhi, Delhi

Skills / IT Skills

- Business Development
- Sales Management
- B2B Sales
- Relationship Management
- Outside Sales

- Project Management
- Process Improvement
- Cold Calling
- Marketing
- Budgeting
- Pricing
- Branding
- Negotiation
- Customer Relationship Management
- Product Development
- Forecasting
- Inside Sales
- Presentation Skills
- Research
- Supply Chain
- Upselling
- Management
- Profit & Loss
- English
- Sales
- Microsoft Excel
- Leadership
- Communication skills
- Sales
- Retail sales
- Microsoft Word
- Microsoft Office
- Customer service
- Sales
- Hindi
- Computer skills (5 years)
- Typing
- Lead generation (10+ years)
- Marketing Management (10+ years)
- Account Management (5 years)

Languages

- English - Expert